

Total Specific Solutions enters the publishing vertical with the acquisition of Schilling Publishing in Denmark

Nieuwegein, 2 July 2021. Schilling Publishing, the leading provider of specialized software solutions for publishers in the Nordic region, has joined Total Specific Solutions ("TSS"). This is the second software company in Denmark to join TSS after FDC and the twelfth in the Nordics.

Schilling Publishing has an ERP developed for publishers covering all their needs. It has a Publishing Lifecycle Management solution helping companies to plan, manage and market their complete print, audio, and digital publishing portfolio. The modules for asset, rights, and royalty management help companies manage and keep track of all agreements with different stakeholders. And the author portal facilitates communications with authors and their agents.

Birthe Elkjaer, Portfolio Manager at TSS: "We are pleased to welcome Schilling to TSS in Denmark. It is always exciting to expand our vertical knowledge by adding new industries to our expertise, in this case, publishing. And it is even more special if the company has been building its solutions and client base for more than 25 years. Their customer-focused approach has made them a leading company in the Nordics. Over 95% of their customers recommend Schilling, which means that we have a strong knowledge company at the foundation of the new vertical. Schilling is also the second TSS company in Denmark, which provides a solid basis to continue expanding our foothold. I am looking forward to working with Managing Director Anja Beltoft and her team."

Anja Beltoft, Managing Director: "My team and I are looking forward to this new step. It is an opportunity that will bring new insights as part of one of Europe's leading vertical market software groups, TSS. It will be interesting to learn new ways to run a vertical market software (VMS) company and help grow TSS in Denmark. I believe it will be a good step for our product, clients, and team."

Jesper Schilling, Part owner: "My family started Schilling in 1971 and since it has grown beyond the Danish borders to become the leading software company for publishers in the Nordics. It is time for Schilling to transition from a family-owned company to an independent business unit of a European software group. We have built Schilling with passion and are proud of what we have achieved. So, it is difficult to say goodbye to the employees and clients that are part of the journey of Schilling. But we feel that TSS will be a good foundation for Schilling to continue the next leg of its journey, led by Anja, who has been with the company for nearly 25 years."

Schilling

Founded in 1971, Schilling is a software company with an ERP solution and has evolved into vertical software for publishing companies for more than two decades. Long-lasting relationships with clients and employees are part of the success of Schilling. Many of the top 10 publishers in the Nordics use the complete solution of integrated publishing software modules to run their audio, digital, and print publishing businesses. The office is located in Ishoej, Denmark. More information on the website:

<https://schillingpublishing.com/>

Total Specific Solutions (TSS)

Total Specific Solutions is a leading European provider of IT business solutions and consists of independent business units that deliver products and services to their specific vertical market segments. This market expertise is based on decades of experience. TSS is active in the verticals healthcare, local and central government, financial and legal services, accountancy, agriculture, automotive, construction, education, hospitality, manufacturing, maritime, mobility, real estate and retail. TSS is part of Topicus.com Inc, a public company listed on the Canadian TSX Venture Exchange. Topicus.com Inc is part of the ecosystem of Constellation Software Inc (CSI), a global provider of vertical business solutions.

More information can be found on the website: www.totalspecificsolutions.com.

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