

# SCHILLING ROYALTY GROW YOUR BUSINESS



## BENEFITS AND KEY FEATURES

Calculate royalties at the touch of a button

Handle several authors on one ISBN number

All rights sales in one and the same settlement

## Everything in one system – either as a separate module or as a part of a complete publishing solution

### An important part

Schilling Royalty is an integrated part of Schilling Publishing, Schilling's complete solution for the publishing industry. The Schilling Royalty module plays an important part in ensuring correct handling of author agreements and fees. The solution is designed to be logical and intuitive with focus on user-friendliness and easy operation.

### Author agreements

Author agreements can be very complicated because they may include several different titles and many different authors. The final royalty rates depend on a range of factors, such as:

- Author types.
- Sales channels, for example bookshops, book clubs, rights, etc.
- Price groups, including the different price types that determine which royalty rate should be used.

The system can handle quantity-dependent rates and deductions such as for example binding deduction. Royalties are calculated based on deductions, so the more authors you have, the more time and money you need to spend to ensure that agreements are handled correctly.

Schilling Royalty makes the entire process much easier. When you have created the agreements in the system, royalties from each sale are settled automatically with predefined rates, prices, etc. In other words, royalty settlement becomes very easy with just one click on a button.

### Agreement templates

Schilling Royalty includes predefined agreement templates that make it much simpler to work with author agreements. The templates guide the user through the various royalty types and the many different royalty rates depending on formats, sales channels, price groups, price types, etc. This ensures that all agreements are always handled correctly.

## Currency handling

Schilling Royalty handles three types of currency:

- **Payment currency:** The currency that the author's royalties should be paid in.
- **Sales currency:** The author can choose to receive royalties in the local currency of the country where the publication is sold.
- **Basic currency:** The currency in which the author settlement is presented. If different currencies are converted into one basic currency, it is easier to compare different types of income.

## Agreement types

Different types of author agreements mean that there are different types of settlements. Schilling Royalty is designed to handle the different author types (internal/external authors, co-authors, agents, heirs, etc.)

There are very specific rules for the different agreement types in terms of settlement, how much of the royalties the main author should receive, supplements, and the time of settlement (the different agreement types are always settled at the same time as the main author). Schilling Royalty is also designed to handle tax rates that vary from country to country and according to different author types (authors, heirs, etc.)

## Free copies and reading copies

Schilling Royalty handles free copies and reading copies. There is a limit to how many copies can be given out free without royalties.

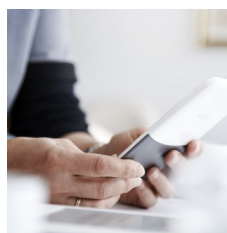
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Schilling Royalty handles:

- Several authors with the same ISBN-number.
- Reservation and import of annual returns via bar codes from bookshops.
- Registration of titles, including edition/version control.
- Management of several authors with individual agreements for the same book.
- Free settlement frequency per contract per author.
- Unlimited number of sales channels and price groups, including free pricing of books.
- Sale of rights in one single transaction.



If you would like to know more about Schilling Royalty and what we can do for you, contact us at +45 70 27 99 00 or read more on [www.schilling.dk](http://www.schilling.dk).



Baldersbækvej 24-26  
DK-2635 Ishøj  
Denmark  
Tel: +45 70 27 99 00  
[schilling@schilling.dk](mailto:schilling@schilling.dk)  
[www.schilling.dk](http://www.schilling.dk)